

ILO GROUP, LLC



STATE OF RHODE ISLAND

RFP21000563

**K-12 School and Higher Education
Reopening Plan Consulting Services**

COST PROPOSAL

APRIL 13, 2021

Cost Proposal

The table below includes ILO Group’s blended hourly rates by role for the current fiscal year, as well as an overview of the skillset and responsibilities of each. The blended hourly rates are inclusive of travel costs and administrative fees.

Role	Blended Hourly Rate	Skillset & Responsibilities
Subject Matter Expert	\$280	<ul style="list-style-type: none"> Recognized leader with the knowledge and expertise in a specific project component and/or scope of work Access to and knowledge of best practices, exemplar implementations in other states/districts, and research to leverage
Project Manager	\$230	<ul style="list-style-type: none"> Managing project teams and prioritizing workloads Implementation support, project coordination, and communication management Problem solving and provides assistance to partner entities
Project Consultant	\$180	<ul style="list-style-type: none"> Provides expertise and/or support related to COVID testing, learning loss, school redesign, operations and technical support, metrics and dashboards, evaluation, design and planning, and/or strategic planning

In preparing this proposal, ILO Group has necessarily made assumptions regarding the project, including those related to roles, responsibilities, deliverables, and obligations, in addition to the type of information that the State of Rhode Island and other entities will need to provide in order for us to perform the components described in the RFP.

The delivery approach utilized by ILO Group is intentionally and necessarily centered on a closely integrated team with deep experience and expertise in each component area and requires cross-functional coordination. We fully anticipate leveraging the specific resources and monthly hours identified in our response, and we reserve the right to reallocate hours between months and to reallocate and/or utilize alternate staff members or organizations, as needed and in consultation with the state, to best meet the outcomes of this project. However, ILO Group is confident in the overall cost expectations contained herein.

	Monthly Hours
Apr 2021	1,623
May 2021	2,953

June 2021	3,221
July 2021	3,085
Aug 2021	3,155
Sept 2021	3,019
Oct 2021	2,875
Nov 2021	2,731
Dec 2021	2,860
Jan 2022	2,723
Feb 2022	2,594
Mar 2022	3,109
Apr 2022	1,770
Total Hours:	35,719

Work Stream	Cost
1. School Reopening & COVID-19 Testing	\$3,322,966
2. Learning Loss, Catch Up, and Accelerated Learning	\$3,449,693
3. Evaluation & Performance Management	\$2,056,847
	Overall Cost: \$8,829,506

The proposal provided is valid for 180 days from date of submission.