

Rhode Island's Questions	WestEd's Responses
<p>Instructions: Please review the "Estimated Level of Effort" column on the next tab. Please then complete table on the next tab with your best and final proposed rates, level of effort, and best and final fully loaded blended (all inclusive rates). Last, please confirm and/or explain the following:</p>	<p>Please see second worksheet tab for our completed pricing submission.</p>
<p>1. The proposed team provided in your proposal can deliver the level of effort stated in the next tab (Yes or No).</p>	<p>Yes. Please see the second worksheet tab. Note that these labor estimates do not include potential travel or materials costs, which would need to be determined in consultation with RI.</p>
<p>1b. If not, please specify whether you wish to withdraw from consideration or how you will otherwise meet the requirements of the RFP.</p>	<p>n/a</p>
<p>2. Please confirm that the proposed work plan, approach and methodology does not change based on the anticipated level of effort provided in the following tab. (Yes or No)</p>	<p>No. The attached revised Best and Final Pricing estimate reflects additional capacity that our team can provide to support RI in carrying out the scope of work in year 1. Based on this expanded cost estimate, while our overall approach remains the same, <u>our team is prepared to provide more robust implementation support across tasks, beyond what was described in our original proposal workplan.</u> To ensure that these expanded supports align with RI's anticipated needs, a discussion about more detailed scope assumptions would be helpful to inform a revised workplan.</p>

	Provided by State		Provided by Vendor				
Estimated Level of Effort by Component	State's Estimated Level of Effort (Hours) - Minimum	State's Estimated Level of Effort (Hours) - Max	Vendor's Itemized Rates (Title and \$)	Vendor's Proposed Level of Effort (Hours)	Vendor's Fully Loaded Blended Rate (\$)	Cost (Level of Effort x Fully Loaded Blended Rate)*	
i. COVID testing planning, organization and communication as a part of statewide full in person public school reopening including, but not limited to, underserved students;	3000	4000	Managing Director (Onsite, TBD) \$209/hr; Project Manager (on-site, TBD) \$100/hr; Task Lead: \$243/hr; Senior Advisor Dr. Lynn Silver, \$260/hr; Senior Advisor, Dr. Gina Solomon \$195/hr; Infectious Disease Consultant, \$228.76/hr; Lab Consultant, \$183/hr; Communications specialist, \$89/hr; Senior Technical Advisor, \$250/hr	3999	PHI: \$147.78/hour	\$621,642	
ii. advice to State of Rhode Island government from the Governor through and including the Rhode Island Department of Education and the Rhode Island Department of Health with respect to school reopening activities organization and communication;	1500	2000	Georgia Hall, Ph.D., Senior Advisor, 230 hours, \$189/hour Betty Starr, Task Lead, 185 hours, \$97/hour Managing Director, (Onsite, TBD), \$209/hr Chambers, Dana, Project Director \$171.55/hour McKenna, Joseph M., Senior Research Assoc, \$160.3/hour Pate, Christina M., Senior Assoc., \$160.36/hour Reed, Felicia R., Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Vislosky, Emily, Research Asst, \$91.33/hour Walrond, Natalie A., Senior Advisor, \$204.79/hour Willis, Jason D., Senior Advisor, \$227.31/hour	1639	WestEd: \$156.41/hour NCST: \$148/hour PHI: \$209/hour	\$280,691	
iii. advice, consultation and project management support with respect to expenditure and prioritization of American Rescue Plan and other relevant federal funds to address learning loss, catch up and accelerated learning.	3000	4000	Georgia Hall, Ph.D., Senior Advisor, 100 hours, \$189/hour Betty Starr, Task Lead, 815 hours, \$97/hour Coffee, Roseanne, Operations, \$209.63/hour Morris, Lisa, Operations, \$98.72/hour Meacham, Colleen, Operations, \$98.72/hour	3645	WestEd: \$129.63/hour NCST: \$119/hour	\$448,222	
iv. planning, program development and implementation of municipal learning programs of Cities and Towns in the State including municipal programs not directly administered by LEAs and/or traditional school committees to address lost learning and catch up and long-term learning programs;	9000	10750	Betty Starr, Task Lead - 830 hours, \$97/hour Diane Gruber, Research Assoc. - 500 hours, \$97/hour TBO Research Associate - 4400 hours, \$106/hour Caparas, Ruth, Research Associate, \$106.13/hour Chambers, Dana, Project Director \$171.55/hour McKenna, Joseph, Senior Research Associate M \$160.3/hour Pate, Christina M., Senior Associate \$160.36/hour Reed, Felicia, Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Vislosky, Emily, Research Asst \$91.33/hour Walrond, Natalie A., Senior Advisor \$204.79/hour Willis, Jason D., Senior Advisor \$227.31/hour	9365	WestEd: \$150.82/hour NCST: \$74/hour	\$958,160	
v. program design, analysis and evaluation backed with empirical data for municipal programs, summer catch up programs and state school reopening;	1000	2000	Lisette DeSouza, Ph.D., Assoc. Research Scientist - 180 hours, \$114/hour Betty Starr, Task Lead - 830 hours, \$97/hour Diane Gruber, Research Assoc. - 500 hours, \$97/hour TBO Research Associate - 4400 hours, \$106/hour Caparas, Ruth, Research Associate, \$106.13/hour Chambers, Dana, Project Director \$171.55/hour McKenna, Joseph, Senior Research Associate M \$160.3/hour Pate, Christina M., Senior Associate \$160.36/hour Reed, Felicia, Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Vislosky, Emily, Research Asst \$91.33/hour Walrond, Natalie A., Senior Advisor \$204.79/hour Willis, Jason D., Senior Advisor \$227.31/hour Diane Gruber, Research Assoc. - 235 hours, \$97/hour Generic Senior Expert Staff, \$121.92/hour Chambers, Dana, Project Director \$171.55/hour Pate, Christina M., Senior Associate \$160.36/hour Reed, Felicia R., Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator \$104.1/hour Vislosky, Emily, Research Asst, \$91.33/hour Walrond, Natalie A., Senior Advisor, \$204.79/hour Willis, Jason D., Senior Advisor, \$227.31/hour	2000	WestEd: \$151.61/hour NCST: \$104/hour	\$240,442	
vi. equity review and initiatives;	1250	1100	Generic Senior Expert Staff, \$121.92/hour Caparas, Ruth, Research Associate, \$106.13/hour Chambers, Dana, Project Director, \$171.55/hour Durodoye, Raifu, Research Assoc, \$143.25/hour Berg Jacobson, Alexander, Sr Research Assoc, \$112.97/hour Reed, Felicia, Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Walrond, Natalie A., Senior Advisor, \$204.79/hour Willis, Jason D., Senior Advisor, \$227.31/hour	1100	WestEd: \$147.06/hour	\$200,628	
vii. development of metrics and accountability of outcomes relevant to program implementation and organization;	500	750	Lisette DeSouza, Ph.D., Assoc. Research Scientist, 150 hours, \$114/hour Generic Senior Expert Staff, \$121.92/hour Chambers, Dana, Project Director, \$171.55/hour Reed, Felicia R., Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Vislosky, Emily, Research Asst, \$91.33/hour Willis, Jason D., Senior Advisor, \$227.31/hour	695	WestEd: \$141.29/hour NCST: \$114/hour	\$88,695	
viii. higher education needs assessment relative to in person reopening of state colleges and universities, and	750	1000	Managing Director, (Onsite, TBD), \$209/hr Chambers, Dana, Project Director \$171.55/hour Reed, Felicia R., Task Lead, \$131.5/hour Sullivan, Anna, Project Coordinator, \$104.1/hour Vislosky, Emily, Research Asst, \$91.33/hour Walrond, Natalie A., Senior Advisor, \$204.79/hour	633	WestEd: \$140.65/hour PHI: \$209/hour	\$163,476	
ix. act as lead project manager for setting up pool testing for public schools, K through 12, Rhode Island Office of Higher Education, public colleges and universities as well as coordination of communication regarding same.	2000	3000	Project Manager, (Onsite, TBD) \$100/hr Nurse Trainer (1 of them, TBD), \$125/hr	3000	PHI: \$11.75/hour	\$35,250	\$32,933
	22000	29000		27135	Total Cost:	\$3,349,909	

*The Agency's indirect cost rate (overhead rate) is negotiated with its cognizant agency, the United States Department of Education. WestEd's 2021 indirect rate is 14.0%. For each subcontractor, indirect is charged on the first \$25,000 each year. The inclusion of fees on contracts awarded to organizations like WestEd has been a common practice by federal agencies for many years. The government recognizes that the cost principles under which contractors can claim reimbursement of costs incurred on a project do not allow recovery of all necessary and pertinent costs of doing business. In order for the contractor to remain viable, a fee must be received. This conclusion has been accepted by the General Accounting Office and is supported by numerous studies conducted on the subject.